

Hand in Hand

THE 1979 CIRCLE • YOUR GIFTS AT WORK



Founded as Hospice of Wake County • 1979

You are helping hundreds of indigent patients. Thank you!



When we first envisioned the 1979 Circle, we could not have imagined how many of you would join us. At press time, more than 250 of you have honored our mission by becoming charter members.

Most importantly, your unmatched generosity

in 2016 surpassed the Circle's original goal and put \$550,000 to work immediately to help hundreds of indigent patients — those who are without resources and nowhere to turn. And you will be glad to learn

that 100% of your philanthropic gifts go directly to patient care; there are no administrative costs.

Your charter membership is bringing a very special group of patients the unique kind of peace and comfort that we are known for. Our goal for 2017 is to expand the Circle to 450 charter members whose membership gifts exceed \$1 million. I am grateful to each of you for your generous leadership philanthropy.

Sincerely,



1979 Circle

Billy

William M. Dunlap, M.D.
Co-founder

Why we give

OUR MOTHER, OUR INSPIRATION

Lee S. Gravely took daughters Susan and Frances on a trip to Italy more than 30 years ago, and their enchantment with the hand-painted dinnerware of the Amalfi coast led to the founding of their company, Vietri, in 1983. The family-owned business quickly found success. Headquartered in Hillsborough, NC, Vietri now supplies thousands of specialty stores and online consumers around the world.

When Lee Gravely's time came in 2015, Transitions LifeCare was there.

"There's a process of accepting that someone whom you love so much is going to leave your life and not be there for you emotionally, spiritually or physically," Susan Gravely says. "What hospice brings is a calmness for us to have that last amount of time, that time that you can let go of the caregiving and care about the heart — your heart and their heart."



Left to right: Frances, Lee S., and Susan Gravely

"Hospice is so powerful. We give because we so believe in the process and so hope that more people can experience their life transition with the grace and love and intimacy felt by our family encircling our mother, especially my sister Frances, my brothers Steve and Page, and myself."

SUSAN GRAVELY

Susan, Frances, Page and Steve Gravely are charter members of the new 1979 Circle.

MOVERS AND SHAKERS WANTED

Roll with us

19th Annual Corvettes International Fun in the Sun Car Show

Sponsored by RTP Corvettes

Saturday, April 22, 8 a.m. – 3 p.m.

DJ with music, T-shirts, awards, trophies, concessions & more
Advance Auto-Carquest Campus, 4721 Hargrove Road, Raleigh

Flamingos and sand dollars

14th Annual Summer Salute

The best of the beach comes to you
Saturday, June 10, 7 p.m.

North Ridge Country Club, 6612 Falls of Neuse Road, Raleigh
To date, our largest fundraiser has raised nearly \$1.4 million.

Ticket information available soon!

To become a Summer Salute sponsor, email
SummerSalute@NorthStateBank.com.



BECAUSE YOU GAVE, CONSTRUCTION ON 10 NEW PATIENT ROOMS IS RIGHT ON TRACK

The new additions to each wing of the William M. Dunlap Center for Caring, our hospice home off Trinity Road in Wake County, are well underway. The all steel framing is now being completed. These new patient rooms will allow us to care for 500 additional patients each year.



“The whole building has been designed around the patient and family experience,” says John Thoma, CEO, of a host of new features that can be built in, thanks to the selfless gifts of donors. “Now we can match patients to their specific needs through a blend of features.” Construction is on track for completion in late 2017.

YOUR GIFTS TO THE ENDOWMENT FUND MAKE THE DIFFERENCE

When his father-in-law was in the process of passing away in New York, Dave Wolf recalls, no hospice was available, and he had to spend months at the hospital instead. “That was an impossible situation. That’s when my wife Andrée and I became aware of what hospice might have done for him.”

Wolf, a veteran businessman, stepped in as an advisor to Transitions LifeCare, then Hospice of Wake County, some 25 years ago. The U.S. hospice movement had originally been funded by the community and volunteers. Then, by the mid 1980s, hospice care had finally become a Medicare benefit. With that came bureaucracy, regulation, delayed payments — and many more patients. At Hospice of Wake County at the time, funds were stretched to the limit.

Mel Finch, at that time chairman of the board, brought in Gordon Crawford of IBM, Kerfoot Ritter, a local businessman, and Wolf. Dave, a native New Yorker, had worked for a number of chemical companies and

manufacturing business. He and Andrée, also from New York, now make their home in Cary.

“Theirs was a humanitarian approach,” Wolf says of Hospice of Wake County back then. “The people were great. Billy Dunlap had the philosophy that no one would ever be turned away. But you also have to understand cash flow. And, any nonprofit that does not have a safety net is looking for trouble.”

The Endowment Fund that Wolf helped create provides that safety net, a dependable income stream. Wolf’s goal by 2020 is \$5 million to \$10 million in funds on hand for future commitments. “That is needed in order to ensure hospice will continue growing,” he says. “The endowment is the foundation of that growth.”

“It is important to leave a legacy. What draws me to hospice is the ability to help people at probably the most difficult time of life.”



DAVE WOLF

ultimately had become general manager of a division of one of the world’s largest metals and mining corporations. Then, in the 1980s, he quit corporation life, moved south, and acquired a small

To donate to the Endowment Fund, please call Kristye Brackett, CFP®, Vice President of Philanthropy, at 919-828-0890.

Celebrating your kindness

Working in collaboration with Transitions LifeCare, Vietri, purveyors of handcrafted Italian dinnerware, created unique pieces to commemorate each membership level in the new 1979 Circle. Charter members will receive their special gifts this spring.

